



Message from High Commissioner Nigel Casey CMG MVO

Dear Reader,

For this issue, Chamber patron Nigel Casey CMG MVO shares a message to Chamber members:

Liam Fox's recent visit to South Africa underlined the importance of the UK-SA economic partnership, and our determination to see it not just sustained, but grow further as we leave the EU. It was no accident that he chose SA for his first visit to Africa as International Trade Secretary.

While he was here he announced new Government support to British investors overseas, in the form of a doubling of UK Export Finance's appetite for lending to projects in SA, and a new insurance product to protect businesses against some of the risks, including non-payment. He had a good set of talks with his South African counterpart Rob Davies, helping keep up the momentum of our work to ensure that the effects of the existing EU-SADC Economic Partnership Agreement are replicated in a UK-SADC agreement at the point of our departure from the EU.

So while there remains plenty of work ahead of us, we're in good shape and confident we can deliver. Please continue to feed us your views, comments and any concerns via the Chamber – we need your input to ensure we're focused on the issues which matter most to you.

Best wishes,
Nigel

See also this [Business Day interview](#) with Nigel last quarter



Saving SA with Sipho Pityana

Save SA founder and businessman Sipho Pityana shared a positive message with us at July's business briefing. With corruption dominating today's headlines, Pityana is encouraged that the spotlight is repeatedly turned on transgressors. He puts his faith in SA's strong constitution, free press, sound institutions and world class anti-corruption framework. He praised business for its focus on inclusive growth and encouraged us all to hold government and individuals accountable.

Pityana's speech was preceded by a word from Lord Price, then UK trade policy minister, whose SA visit coincided with the Chamber event. He assured guests of the UK's mission to champion a free and fair multilateral trade system and as seamless as possible a transition to new trade agreements.

SOUTH AFRICAN VISIT OF SECRETARY OF STATE FOR INTERNATIONAL TRADE LIAM FOX



Cape Town: with Min. of Economic Opportunities Alan Winde



Johannesburg: visiting JLR Training Academy



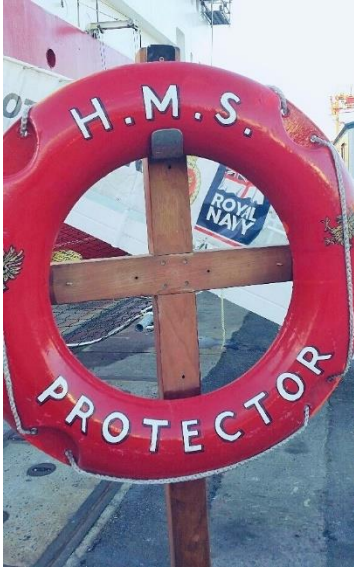
Johannesburg: with UK-manufactured Gautrain carriage



Cape Town: visiting Zeitz MOCAA with Thomas Heatherwick



Cape Town: dinner engagement with Chamber members



Now that's an ice-breaker!

The Royal Navy's only ice patrol ship, HMS Protector, lowered the gangway for Chamber members and their partners on a chilly August evening. The vessel, known as an 'ice-breaker', was spending a maintenance period at Cape Town Commercial Dock - essential given its imminent departure to spend summer in the Antarctic.

Guests were treated to a brief talk by the HMS Commander, Cdr Simon Bodman, followed by a tour of the ship. The Commander and his crew chatted with guests about the ship's role in carrying out survey and scientific work, particularly around the Antarctic peninsula. The event ended with the 'ceremonial sunset', with British Consul-General Ed Roman taking the salute. See event photos [here](#).

GGDA Events

Continuing their collaboration this quarter the Chamber co-hosted two events with the Gauteng Growth and Development Agency. In August, the Dept of Home Affairs addressed the proposed sector-based quotas and caps on foreign workers. In September, the BBB-EE Director at the Dept of Trade & Industry Jacob Maphutha, explored and clarified the BBB-EE Codes of Good Practice. A progress report on this initiative will be available soon.



**UK Export
Finance**

Increased UKEF support to boost UK/South Africa trade

UK Export Finance (UKEF) is making an additional £1.75 billion available for UK companies exporting to South Africa and for South African buyers of UK goods and services, thus doubling the financial support offered.

[This announcement](#) was made by Secretary of State for International Trade, Dr Liam Fox, on his recent visit to South Africa and Mozambique. He added that UK businesses will be given wider access to government-backed overseas investment insurance (OI). Essentially, UKEF will now insure UK businesses investing abroad against political risk and terrorism among other things.

NEW MEMBERS:

A warm welcome to the following new members:

- [Imani Development](#)
- [Katlego](#)
- [Bowmans](#)

MEMBER NEWS

Clifftop Frontier Finance, a division of **Clifftop Colony**, sets up appropriate financial management systems and processes for UK companies expanding into the rest of Africa. They can also identify and train local staff.

www.clifftopfrontier.com

MANY THANKS TO:

- **Discovery** and **Pernod Ricard** for sponsoring recent Chamber events
- **S-RM** and the **Saxon Hotel** who each hosted a members only breakfast
- **AdDynamo** for sharing their Twitter expertise at members' breakfasts in Cape Town and Johannesburg
- The **High Commission's Prosperity Fund** for your support
- The Royal Navy's **HMS Protector** Commander and crew for hosting Cape Town Chamber members on board



Cape Town
MEMBERS' BREAKFAST
24 October 8.00 - 9.30

BRITISH CHAMBER
OF BUSINESS IN SOUTHERN AFRICA

SAVE THE DATE: CAPE TOWN
We'll hear the High Commission's view on UK/SACU trade negotiations and SA's economic outlook and share feedback.

STEPHANIE BROWN
Shell
Purpose and what that means today for businesses

BRITISH CHAMBER
OF BUSINESS IN SOUTHERN AFRICA

Thursday 19 Oct

SAVE THE DATE: JOHANNESBURG
Join us on 19 October to hear from Associate General Counsel for Shell Downstream, Stephanie Brown.



ZEITZ MOCAA OPENS

Cape Town's Zeitz Museum of Contemporary African Art is now open. **Mace, Arup** and British designer Thomas Heatherwick: **congratulations** on the completion of this stunning landmark.



SAVE THE DATE: END OF YEAR

Please join fellow members to end off our 2017 event calendar on a festive note.

JOHANNESBURG: 15 November

CAPE TOWN: 6 December

More details to follow...

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